



Business Lunchatations: How an Everyday Guy Became One of America's Most Colorful CEOs...and How You Can, Too!

Bo Dietl, Bob Bly

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How one tough cop became one tough businessman.

Bo Dietl is a legend in the New York City Police Department. His hardheaded attitude and never-give-up ethic of crime fighting earned him a reputation as a man to be respected-and not to be taken lightly. After retiring from the force in 1985, Dietl went into business for himself as a security consultant and built an international company worth millions. Here, in his own inimitable style, Bo Dietl shows how, through smart networking, anyone can make it just as big as he did.

Using examples from his own vast experience in dealing with business friends and foes in a variety of situations-including his "lunchatation situations," where personal connections and opportunity can come together in any setting-Dietl tells how knowing what to say, how to say it, when to say it, and who to say it to can count more than anything when it comes to success in the winner-take-all arena of big business.



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