



Real Estate: How to Buy, Sell and Lease

Mike Lipsey, Jerry Anderson

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There's big money to be made in buying, selling, and leasing commercial real estate!

Let's face it. Just as with any other kind of investment, you can make a mint or lose your shirt in commercial real estate ventures. Usually, however, it is the gamblers and the novices who lose and the knowledgeable insiders and prudent investors who gain. *Real Estate*, a program endorsed by the National Association of Realtors, is not a "get rich quick" program. It has been developed for the serious commercial real estate investor... the person who looks before he leaps. Authored by Michael J. Lipsey and Jerry D. Anderson, whose credentials in real estate speak for themselves, this program shares important inside information on acquiring property, marketing property, tips on how to make or lose money, how to select a top broker to represent you, and much more. You'll find there are no better teachers than these two professionals.

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