



Interview Like Yourself... No, Really! Follow Your Strengths and Skills to Get the Job in 2014

Jezra Kaye



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Why Are Job Interviews So ^&*(%^& Hard???

Well, let's see. Could it be because:

- The stakes are high,
- The rules are unclear, and
- Even though you have to talk, there's no script for you to follow.

No wonder so many people dread sitting in front of a stranger answering uncomfortable questions about your adequacy. It's one of the most potentially humiliating and vulnerable positions you'll ever be in.

But *job interviews can be easy when you understand what's really going on.* When you realize that this is an opportunity to be your best self, to make the interviewer fall in love with you, and to use your strengths and skills to get a job you're going to love.

Part small talk, part Q&A, job interviews are an interaction between you and one or more strangers that may not be quite what you think. For example, **did you know that:**

- You're not at the interview to explain your qualifications
- It's not just OK, it's imperative that you ask questions
- One of your biggest goals should be to help the interviewer keep things flowing
- Your job interview success depends on great research, flexible stories, and a relaxed conversational style

Interview Like Yourself...No, Really! will show you how to master those skills, and much more. It's set up for self-study, and tells you everything you need to know to prepare for, practice, and ace the interview. The contents are organized for easy use and reference, whether you go from beginning to end, or read your most important chapters first:

Section I: Get Ready...

- Chapter 1: Why Are Job Interviews So ^&*(@# Hard?
- Chapter 2: Fear and How to Handle It
- Chapter 3: Be Your Super Self (Your Job Interview Avatar)
- Chapter 4: The Four Job Interview Outcomes

Section 2: Get Set...

- Chapter 5: Know Your Target (How to Research the Organization and Interviewer)
- Chapter 6: Anticipate the Questions They're Going to Ask
- Chapter 7: How to Master the Fine Art of Answering Questions
- Chapter 8: What Happens When You Need to Elaborate? How to Create Success Stories and Instant Speeches
- Chapter 9: To Know What You've Done, Research Yourself

- Chapter 10: How to Connect Who You Are and What You've Done to the Questions You're Being Asked
- Chapter 11: How to Practice for Success

Section 3: Get the JOB!

- Chapter 12: That Big First Impression
- Chapter 13: To Connect with Your Interviewer, Make Conversation
- Chapter 14: How to Ace Phone and Skype Interviews Without Tripping Over the Technology
- Chapter 15: You Did It! Now Follow Up With a Great Thank You Note

Bonus Chapter: Career Experts and Interviewers Share the One Thing They Wish You Knew

The frank, easy, and accessible style of Interview Like Yourself will be familiar to those of you who've read *Speak Like Yourself... No, Really! Follow Your Strengths and Skills to Great Public Speaking*. But this book is focused on just one thing: Preparing you to do successful interviews and **GET THE JOB in 2014!**



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Mary Williams:

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Fannie Garcia:

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Matilda Greiner:

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Angela Yoder:

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